

# SD-WAN EXPENSE MANAGEMENT

Manage recurring SD-WAN expenses on a global scale with your current expense management processes for consistency and ease.



Clients

**350+**

Clients with the largest, most complex global technology needs across all industry verticals



Customer Retention Rate

**98%**

Customer retention rate with average client tenure more than 10 years



Spend Under Management

**\$12B+**

Enterprises trust MDSL to manage over \$12 billion in global technology spend.



Circuits Under Management

**6M+**

## SAME STANDARDS. SAME CONTROL.

### SD-WAN - Why Software Defined

Software Defined Anything continues to grow as the standard across technology platforms and services. Utilizing software to abstract, then combine various hardware, software and services to generate outcome-focused results provides a number of benefits.

### SD-WAN - Management

SD-WAN provides many of these benefits including redundancy, quality of service, and cost efficiency. However, as these new models evolve, incorporating the changes into current business processes become a point of confusion and debate. MDSL helps organizations manage their SD-WAN solution in the same way we help with other recurring technology expenses. MDSL associates the various components of SD-WAN together for better management and control of costs. This allows you to control dependencies amongst the items in a way that displays the items individually and collectively, such that changes and recommendations can be optimized.

We allow for complex dependencies to be created amongst the various components including shared services, to properly allocate costs and define which items are necessary for service delivery. Additionally, as your environment changes, these features allow you to confidently switch or shut down various services without impacting uptime and dynamically reallocate costs, allowing accurate ROI calculations. You are able to quantify the actual savings, if any, of your SD-WAN implementation.

### SD-WAN - Savings

MDSL sees a number of SD-WAN implementations which fail to yield the theoretical savings. Much of this is due to the actual costs of cable and broadband differing greatly from projection to implementation. As your organization roll outs SD-WAN, don't you want to know your actual ROI?

**:mdsl**

Reach out for more information:

**800.456.6061** | [www.mdsl.com](http://www.mdsl.com)