



UNIVERSITY SOLUTIONS

Optimize your telecom and recurring expenses more effectively with zero-cost accounting and internal chargebacks and provide actionable intelligence across your university.



Clients

350+

Clients with the largest, most complex global technology needs across all industry verticals



Customer Retention Rate

98%

Customer retention rate with average client tenure more than 10 years



Spend Under Management

\$12B+

Enterprises trust MDSL to manage over \$12 billion in global technology spend.



Year-Over-Year

Stability

Backed by an SEP investment, profitable, and built for the long haul.

CHARGEBACK AND VISIBILITY

Helping Universities Optimize Telecom and IT

MDSL empowers universities just like yours with the ability to allocate charges for usage of technology service types to users, business units or divisions across the organization. Whether you're looking to chargeback for landline telephone service, understand cloud/IT usage, create internal charges and billing, or manage mobile devices and optimize usage – MDSL solutions provide a single solution to centralize your technology inventory while providing accountability and business intelligence for your university environment.

You need more than a piece of software to achieve your goals – you need a trusted partner. Managing an enterprise technology environment has too many moving parts to do it alone and a patchwork of manual processes and software tools leads to lost time and more importantly, lost money. We combine our single, integrated software platform with our industry-leading experience of delivering software and service solutions built specifically for your needs.

DELIVERY OPTIONS BUILT FOR YOU

MDSL is flexible in how our solutions are deployed by offering both a Hosted (Software-as-a-Service) as well as on-premise delivery options. Engaging with a vendor that is compliant across security, availability, and financial controls is critical for your business. MDSL holds core values in protecting our clients data and processes and are compliant across a variety of areas, including SOC 1/2, GDPR, ISO 27001:2013, and US-EU Privacy Shield.



FULLY INTEGRATED SOLUTION SET.

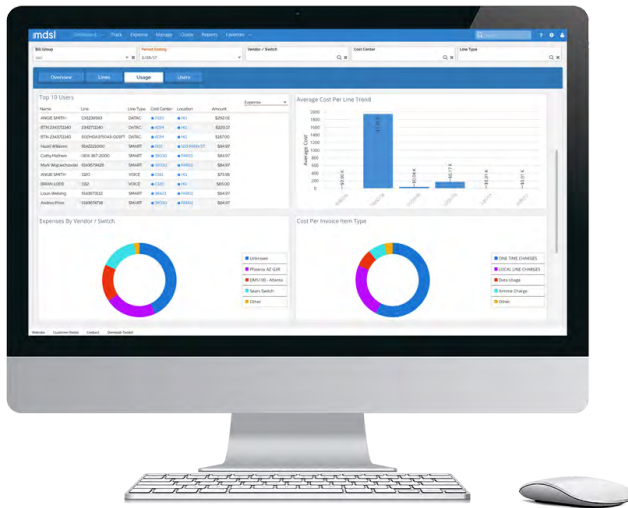
The MDSL platform provides solutions for organizations interested in managing the full lifecycle of telecom, mobility, cloud, and the internet of things (IoT) through our integrated software platform and industry-leading services.

Your environment is unique. Your security requirements, IT and other human resources, existing systems, and budget all affect which MDSL delivery option is right for your organization. We consult with your teams to determine the right choice because your goals are the same as ours. We want your solution to be quickly implemented, adopted, and fully utilized within the enterprise to generate benefits as soon as possible and embrace the solution over the long term.

BUSINESS INTELLIGENCE.

No matter where your pain point lies within your technology infrastructure, MDSL has a solution that will not only help you manage it, but will bring visibility into how it is managed through configurable data views and dashboards. MDSL solutions use robust drag-and-drop reporting capabilities to visualize your data with endless possibilities, providing powerful analytics to make informed decisions for your future.

Dashboards can be fully white-labeled to fit your organization's brand guidelines and shared as read-only versions within your organization, restricting information based on the role/clearance level of the recipient.



 **TELECOM EXPENSE MANAGEMENT (TEM)**


 **MANAGED MOBILITY SERVICES (MMS)**

 **CLOUD, IoT, AND IT ASSET MANAGEMENT**

 **USAGE REPORTING AND ANALYSIS**

 **AUTOMATED PROCUREMENT AND EBONDING**

 **CENTRALIZED APPROVALS AND AUTOMATED COST ALLOCATION**

 **CHARGE ALLOCATION BASED ON USAGE OR OVERHEAD EXPENSE, MAINTENANCE AND LICENSES**

Allocate charges to the appropriate Individual, department, cost center and includes financial integration.

 **CREATE INTERNAL BILLING FOR DISTRIBUTION**

Generate internal billing documents via MDSL's Reporting Portal and schedule for distribution via email.

 **CALL DETAIL REPORTING, TOLL FRAUD AND E911**

Log usage from PBX and VoIP systems, including local, long distance, 800-numbers, authorization codes, and conference calls. Real-time tracking and notification of excessive idle times, unusual call volume, or specific numbers dialed during peak or off-peak hours.

 **WORKFLOW AND TECHNICIAN ASSIGNMENT**

Automate the entire work order process – from order to completion – through an easy-to-use, web-based interface and automated workflow emails. Assign work to technicians to log time, cost, and complete work.

 **CABLE/WIRE INFRASTRUCTURE MANAGEMENT**

Determines the layout of your network. Manages the ports, jacks, and cable pairs to ensure availability at all times.

“As we continued to expand our operating environment and services offered to other affiliated universities, it became abundantly clear that we needed to bring all the data into one consolidated area. MDSL's solution has given us the visibility we lacked.”

UNIVERSITY CLIENT

mdsl

Reach out for more information:

800.456.6061 www.mdsl.com