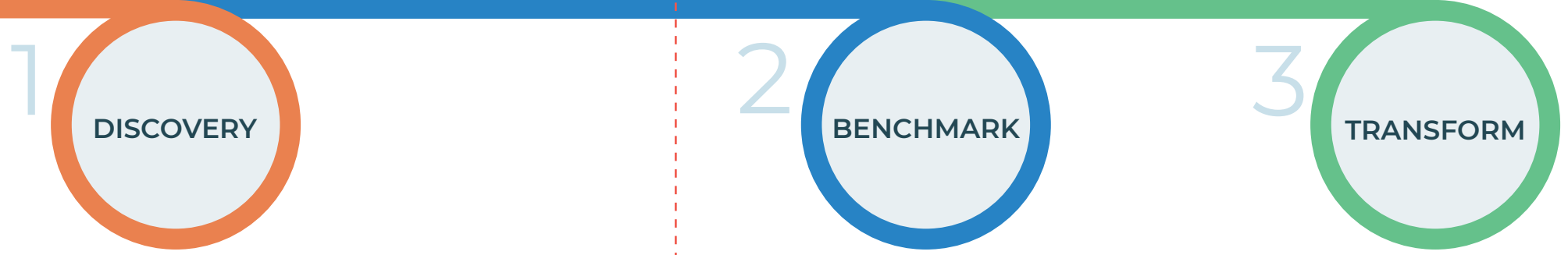


THREE PHASES OF INVENTORY MANAGEMENT

Most organizations stop here. But what value will you miss if you do?



INVENTORY BUILD AND CLOSED SITE AUDIT

AUDIT AND OPTIMIZATION

MARKET ANALYSIS

CONTINUOUS MANAGEMENT

- Contact vendors to obtain access to portals
- Download invoices and inventory reports
- Build an independent inventory of sites, circuits and recurring costs
- Identify circuits at closed locations for disconnect
- Confirm disconnected circuits are removed and track savings
- Create report highlighting circuits with zero usage

- Validate invoicing rates against active contracts
- Analyze network configuration and capacity. Recommend optimization strategies
- Conduct site survey at key sites to identify unused/redundant lines

One-month snapshot to provide spend visibility
Quick-hit cost savings to fund project
Billing inventory that can be synced with CMDB

- Benchmark key contract rates against best-in-class leveraging MDSL's \$12B+ spend database
- Assist with contract leverage evaluation
- Determine potential savings, risks and level of effort

Go-to-market strategy and what-if scenarios

- Centralize procurement experience and approval process
- Make TEM database the "single source of truth" for all billing inventory (sync with CMDB)
- Run state billing audit and inventory validation

Source-to-Pay platform ensures closed-loop process

Did you know? On average mobile inventory changes 50-70% per year with fixed inventory 12-20% per year. You can have accurate inventory without having effective inventory.

It's not enough to pull the inventory from invoices. You must expand the data to capture locations, bandwidth, and the circuit relationships within the network.

Companies do not realize the importance of the relationship between inventory and provisioning, and manage in two separate ways.

